

Balancing Security and Mobility



Het project SBIR wordt medegefinancierd door
het Fonds voor interne veiligheid van de Europese Unie



Rijksdienst voor Ondernemend
Nederland

SBIR cyber security tender III

- Public Tender
- Social question
- Market's ability to innovate

Dennis Huele

coordinator SBIR Cyber Security
III

RVO.nl

Program

- What are we looking for?
- How does it work?
- SBIR work order: what does it mean?
- SBIR: 3 phases
- Planning & budget
- How do I make more chance?

SBIR: what are we looking for?

Proposals for the development of goods or services



SBIR: what are we looking for?

- That meet policy goals
and
- Can be associated with at least one theme of the second edition of the National Cyber Security Research Agenda
- Expressed in the call, available on the website of RVO.nl

SBIR: how does it work?

- Competition: winners and losers
- Proposal: costs time and energy
- Small or large companies can participate

SBIR work order: what does it mean?

- New product/service with market opportunities
- Entrepreneur/company in control
- You retain the intellectual property, with possible licensing to third parties.
Exception: proposals that conflict with national security
- SBIR opens doors
- Possibility: non-technical support by RVO.nl
- Government issued contract for a set price with obligation of result.
- Publicity by government

SBIR: 3 phases

Phase 1: open application, pitch + judgement by committee, contract feasibility research.

- 6 months
- Feasibility report according to SBIR format

Note: applications only in dutch!

SBIR: 3 phases

Phase 2: invitation to make offer phase 2, only if phase 1 successful.

- Presentation, judgement by committee, contract for Research & Development phase
- Duration: 1,5 year
- Endresult: final report + working prototype + demonstration

SBIR: 3 phases

Phase 3: make it marketable/ commercialisation phase

No government support

SBIR: planning

- Opening tender 14 oktober 2016
- Closing tender fase 1 offers 31 januari 2017, 17:00 (!)
- Announcement results 1 april 2017
- Commissioning phase 1 15 april 2017
- Handing in of feasibility report 15 oktober 2017
- Closing tender fase 2 offers 15 november 2017
- Commissioning phase 2 15 januari 2018
- Deadline endreport phase 2 15 juli 2019

SBIR: budget

- Phase 1 feasibility research max €30.000 incl. BTW per project
- Phase 2 R&D max € 200.000 per project
- In total budget \approx € 3.340.000,-
- Phase 1: 25-30 projects
- Phase 2: 12-13 projects

How do I make more chance?

- Befitting product
- Cooperation with science education
- Involvement of endusers in developing your innovative product
- Summary: describe essence of your project and reflect using the criteria in the call

In closing

- Proposals phase 1 no later than 31 januari 2017, 17:00
- Questions: sbir@rvo.nl
- Question & answer session: in “Nota van Inlichtingen” end of october on website RVO.nl
- RVO.nl → subsidies-regelingen → SBIR veilige samenleving